



SALES ENGINEER – INDUSTRIAL FANS

Aerovent Australia is currently seeking an efficient, quick-minded person to fill the role of Sales Engineer for Industrial Fans in our Bayswater VIC head office. The applicant must be dynamic, enjoy a challenging role, and be personable and customer focused.

Further, the applicant must possess the following personal skills:

- A strong attention to detail.
- Well practiced prioritising skills.
- Multi-tasking ability.
- Practical thinking.
- Mechanical aptitude.
- Advanced mathematical skills.
- Ability to operate in a team environment.
- Drive to succeed.

Although training will be provided for use of our in-house engineering and quotation software, the applicant must be experienced in the use of the following computer software:

- Microsoft Excel.
- Microsoft Word.

The position involves:

- Liaising with customers to tailor solutions relating to a broad spectrum of industry wherever applications such as air movement, air drying, dust and fume control, mining, general industrial processing or pneumatic conveying is required.
- Producing and presenting quotations.
- Converting quotations into sales.

The position will suit persons who may be:

- Currently (or recently) involved in the fans / air movement industries.

Salary will be commensurate with experience.

It should be noted that we are eager to find a special person, who is dedicated and are seeking applications from those who entirely meet the listed criterion. This position will be rewarding to those who are focused and should be viewed as a long-term career path accordingly.

Applications should be referenced "Sales Engineer – Industrial Fans" and emailed to fans@aerovent.com.au.